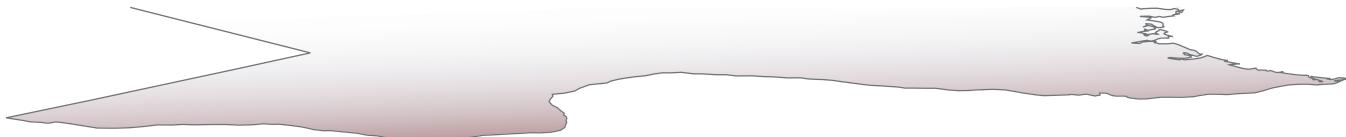


Border Business Indicators



Texas Center for Border Economic and Enterprise Development

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U.S.-Mexico Trade: 2007 Figures Finish Above Those in 2006.

During the 2007 year, trade between the U.S. and Mexico continued its upward trend, albeit at a lower rate compared to 2006. In the first quarter of 2007, estimates pointed towards continued increases in U.S. exports to Mexico and U.S. imports from Mexico, but in the single-digit range—in 2006, the increases were in the double-digits.

Last year's 2006 figure was the highest ever recorded for total trade dollar value (\$332.5 billion) between the trading partners. At the end of 2007, the total trade dollar value registered at \$347.3 billion—surpassing 2006 with an increase of 4.5 percent.

2007 exports dollar value finished with a 1.7 percent increase above last year's, and imports dollar value ended with a 6.3 percent increase over 2006.(See Table 1).

Along with the trade values, the U.S. trade deficit with Mexico

also grew—\$74.3 billion in 2007 compared to \$64.1 billion in 2006.

The handling of merchandise in U.S.-Mexico trade is done primarily via border ports of entry (\$277.6 billion or 79.9 percent of the trade dollar value in 2007). Tables 2 through 6 delineate the activity at the border and the 27 ports of entry on the U.S.-Mexico border in terms of the dollar value of U.S. exports to Mexico, and U.S. imports from Mexico passing through them respectively. The top ten ports of entry processing this merchandise on the U.S.-Mexico border (ranked by total trade dollar value) were: 1) Laredo, TX; 2) El Paso, TX; 3) Otay Mesa Station, CA; 4) Hidalgo, TX; 5) Nogales, AZ; 6) Brownsville, TX; 7) Eagle Pass, TX; 8) Calexico-East, CA; 9) Del Rio, TX; and 10) Santa Teresa, NM. —B. Garcia

Table 1
U.S.-Mexico Trade
(In Billions of U.S. Dollars)

	2006 Total	2007 Total	'06 vs. '07 Percent Change
U.S. Exports to Mexico	134.2	136.5	1.7
U.S. Imports from Mexico	198.3	210.8	6.3
Total Trade	332.5	347.3	4.5

Table 2
U.S.-Mexico Trade Processed by U.S.-Mexico Border Ports
(In Billions of U.S. Dollars)

	2006 Total	2007 Total	'06 vs. '07 Percent Change
U.S. Exports to Mexico	111.7	114.0	2.1
U.S. Imports from Mexico	151.5	163.6	8.0
Total Trade	263.2	277.6	5.5

Table 3
U.S.-Mexico Total Trade Processed by Texas Border Ports
(In Billions of U.S. Dollars)

	2006 Total	2007 Total	'06 vs. '07 Percent Change
Texas Border Ports	199.2	211.3	6.1
Other U.S.-Mexico Border Ports	64.1	66.3	3.4
Total Trade	263.3	277.6	5.4

Note: Figures may not match due to rounding.

Table 4
Total U.S.-Mexico Trade
Processed by U.S.-Mexico Border Ports
(In U.S. Dollars)

Port of Entry	2006 Total	2007 Total	'06 vs. '07 Percent Change
Brownsville	12,629,196,999	13,272,149,399	5.1
Del Rio	3,114,930,520	3,220,495,187	3.4
Eagle Pass	11,246,299,823	12,026,417,532	6.9
Laredo	104,142,381,600	110,547,364,517	6.2
Hidalgo	20,034,032,274	21,869,352,292	9.2
Rio Grande	372,713,549	348,960,686	-6.4
Progreso	218,880,024	288,052,108	31.6
Roma	142,080,018	174,130,200	22.6
Edinburg Airport	4,059	0	-100.0
El Paso	46,814,195,895	49,149,277,394	5.0
Presidio	461,074,557	442,636,547	-4.0
Fabens	1,176,029	5,697,217	384.4
Columbus	49,160,844	62,672,958	27.5
Santa Teresa	1,165,967,330	1,389,794,191	19.2
Santa Teresa Airport	14,220	0	-100.0
Andrade	1,795,682	1,271,994	-29.2
Calexico	30,999,233	38,199,686	23.2
San Ysidro	145,671,002	176,478,989	21.1
Tecate	1,207,624,032	1,211,732,318	0.3
Otay Mesa Station	28,633,645,264	30,750,350,447	7.4
Calexico-East	11,642,882,447	11,942,922,890	2.6
Douglas	1,156,083,431	1,286,416,624	11.3
Lukeville	9,359,858	11,512,975	23.0
Naco	132,892,520	121,739,110	-8.4
Nogales	18,872,063,070	18,176,171,864	-3.7
Sasabe	622,862	591,833	-5.0
San Luis	1,008,023,491	1,131,742,669	12.3
Total Trade	263,233,770,633	277,646,131,627	5.5

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Need More Detailed Information?

For more detailed information regarding border crossings, economic indicators and trade activity, visit the Center's web site:

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New research encompassing areas such as community development, health, culture, education and socioeconomic issues have been added to the series.

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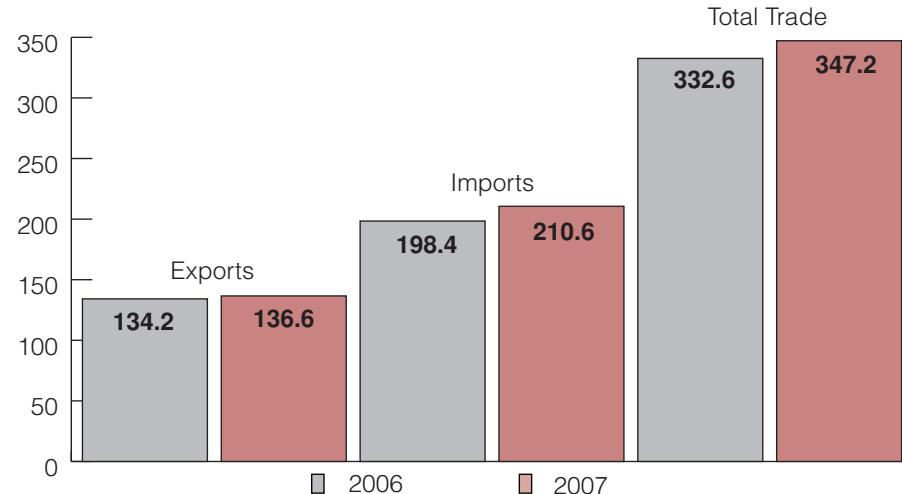
Note from the Director

Indicators of border business activity that were reported for December 2007 end-of-year (EOY) demonstrated eleven indicators increased and eleven decreased. 2007 EOY comparisons to 2006 reported for the border are listed below:

- Pedestrian bridge crossings into Mexico were up 2.0 percent.
- Pedestrian bridge crossings into Texas were up 6.1 percent.
- Vehicle bridge crossings into Mexico fell 7.1 percent.
- Vehicle bridge crossings into Texas fell 9.3 percent.
- Truck bridge crossings into Mexico lost 2.1 percent.
- Truck bridge crossings into Texas gained 2.5 percent.
- Rail car bridge crossings into Mexico went down 0.7 percent.
- Rail car bridge crossings into Texas went up 1.0 percent.
- Revenues collected by U.S. Customs increased 6.2 percent.
- Revenues collected by U.S. bridge operators registered a loss of 0.5 percent.
- Tourist visas issued for entry into Mexico were down 4.4 percent.
- Total employment was up 0.8 percent, with 3,674 jobs gained. The average unemployment rate for the border in December 2007 was 5.1 percent.
- Total building permits issued fell 1.8 percent.
- Total building permit values increased 44.1 percent.
- Power connections in service for residential were up 2.8 percent, commercial were up 2.1 percent and industrial were down 3.3 percent.
- Air passenger arrivals were down 2.7 percent, and departures were down 3.7 percent.
- Total cargo for the Port of Brownsville decreased 11.7 percent.
- Inbound cargo for the Port of Corpus Christi went up 1.6 percent, and outbound cargo went up 10.6 percent.

U.S.-Mexico Trade at a Glance

December 2007 End-of-Year
(In Billions of U.S.\$)



Source: U.S. Census Bureau, Foreign Trade Division, Data Dissemination Branch

Disclaimer: Please note that the data contained in this and all issues of the *Border Business Indicators* is collected from different government agencies and private sources. Readers should note that different data-collecting agencies use dissimilar, often conflicting, techniques in collecting and compiling the information they publish. Because of this lack of uniformity, comparing different data could result in erroneous conclusions. While we are most grateful to our sources for their cooperation, we cannot assume responsibility for the comparability of the data.

Continued from Front Page

Table 5
U.S. Exports to Mexico Processed by U.S.-Mexico Border Ports
(In U.S. Dollars)

Port of Entry	2006 Total	2007 Total	'06 vs. '07 Percent Change
Brownsville	7,023,970,325	7,739,595,002	10.2
Del Rio	1,477,396,218	1,588,162,337	7.5
Eagle Pass	3,768,841,253	4,156,472,287	10.3
Laredo	45,926,540,816	47,530,985,751	3.5
Hidalgo	8,262,030,549	8,984,054,925	8.7
Rio Grande	157,656,992	187,309,210	18.8
Progreso	168,139,009	230,899,104	37.3
Roma	130,871,969	162,609,661	24.3
Edinburg Airport	4,059	0	-100.0
El Paso	21,026,841,491	20,028,720,676	-4.7
Presidio	314,643,917	308,088,872	-2.1
Fabens	1,172,061	5,697,217	386.1
Columbus	13,491,923	14,055,234	4.2
Santa Teresa	425,980,316	478,769,573	12.4
Santa Teresa Airport	14,220	0	-100.0
Andrade	1,795,682	1,271,994	-29.2
Calexico	30,999,233	38,199,686	23.2
San Ysidro	145,534,846	176,452,635	21.2
Tecate	586,765,447	612,478,715	4.4
Otay Mesa Station	9,972,291,151	9,989,217,074	0.2
Calexico-East	4,981,973,915	4,856,553,413	-2.5
Douglas	447,575,858	401,283,367	-10.3
Lukeville	9,109,252	11,027,613	21.1
Naco	92,354,777	53,478,545	-42.1
Nogales	6,355,007,395	6,031,779,623	-5.1
Sasabe	622,862	591,833	-5.0
San Luis	381,018,734	426,792,447	12.0
Total Exports	111,702,644,270	114,014,546,794	2.1

Table 6
U.S. Imports from Mexico Processed by U.S.-Mexico Border Ports
(In U.S. Dollars)

Port of Entry	2006 Total	2007 Total	'06 vs. '07 Percent Change
Brownsville	5,605,226,674	5,532,554,397	-1.3
Del Rio	1,637,534,302	1,632,332,850	-0.3
Eagle Pass	7,477,458,570	7,869,945,245	5.2
Laredo	58,215,840,784	63,016,378,766	8.2
Hidalgo	11,772,001,725	12,885,297,367	9.5
Rio Grande	215,056,557	161,651,476	-24.8
Progreso	50,741,015	57,153,004	12.6
Roma	11,208,049	11,520,539	2.8
Edinburg Airport	0	0	-
El Paso	25,787,354,404	29,120,556,718	12.9
Presidio	146,430,640	134,547,675	-8.1
Fabens	3,968	0	-100.0
Columbus	35,668,921	48,617,724	36.3
Santa Teresa	739,987,014	911,024,618	23.1
Santa Teresa Airport	0	0	-
Andrade	0	0	-
Calexico	0	0	-
San Ysidro	136,156	26,354	-80.6
Tecate	620,858,585	599,253,603	-3.5
Otay Mesa Station	18,661,354,113	20,761,133,373	11.3
Calexico-East	6,660,908,532	7,086,369,477	6.4
Douglas	708,507,573	885,133,257	24.9
Lukeville	250,606	485,362	93.7
Naco	40,537,743	68,260,565	68.4
Nogales	12,517,055,675	12,144,392,241	-3.0
Sasabe	0	0	-
San Luis	627,004,757	704,950,222	12.4
Total Imports	151,531,126,363	163,631,584,833	8.0

Source: U.S. Department of Commerce data compiled by the Texas Center at Texas A&M International University (Tables 1-6)

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