

Border Business Indicators

Texas Center for Border Economic and Enterprise Development

Vol. 28 No. 2 • February 2004

U.S.-Mexico Trade: Final 2003 Total Trade Figures Were Up, But Trade Deficit Grew

2003 total trade (U.S. exports to Mexico plus U.S. imports from Mexico) finished the year with an increase of 1.4 percent, but the U.S. trade deficit with Mexico grew by 9.2 percent.

Tables 1-4 provide a detail account of the trade activity between the trading partners and a comparison with 2002 figures. Border ports of entry handled 82.6 percent of this trade in 2003. —*B. Garcia*

Table 1
U.S.-Mexico Trade
(In Millions of U.S.\$)

	2002	2003	Change in \$ Amt. 2002 vs. 2003	% Change 2002 vs. 2003
U.S. Exports to Mexico	97,530.5	97,457.3	-73.2	-0.1
U.S. Imports from Mexico	134,732.2	138,073.5	3,341.3	2.5
Total Trade	232,262.7	235,530.8	3,268.1	1.4
Trade Surplus (+)/Deficit (-)	-37,201.7	-40,616.2	-3,414.5	9.2

Table 2
U.S.-Mexico Trade Activity at Border Ports of Entry
(In U.S.\$)

	2002	2003	Change in \$ Amt. 2002 vs. 2003	% Change 2002 vs. 2003
U.S. Exports to Mexico	81,955,225,385	82,281,687,395	326,462,010	0.4
U.S. Imports from Mexico	111,514,690,724	112,187,857,954	673,167,230	0.6
Total Trade	193,469,916,109	194,469,545,349	999,629,240	0.5

Table 3
U.S. Exports to Mexico via Border Ports
(In U.S.\$)

Port of Entry	2002	2003	Change in \$ Amt. 2002 vs. 2003	% Change 2002 vs. 2003	2002 % Share of U.S. Exports	2003 % Share of U.S. Exports
Brownsville	5,444,590,142	5,263,555,106	-181,035,036	-3.3	6.643	6.397
Del Rio	1,298,596,166	1,276,392,188	-22,203,978	-1.7	1.585	1.551
Eagle Pass	3,402,557,266	2,942,166,035	-460,391,231	-13.5	4.152	3.576
Laredo	32,375,148,776	32,431,961,924	56,813,148	0.2	39.503	39.416
Hidalgo	5,764,450,820	6,288,509,506	524,058,686	9.1	7.034	7.643
Rio Grande	85,173,522	63,987,769	-21,185,753	-24.9	0.104	0.078
Progreso	136,515,719	112,535,512	-23,980,207	-17.6	0.167	0.137
Roma	134,710,206	82,584,714	-52,125,492	-38.7	0.164	0.100
Edinburg Airport	0	7,919	7,919	-	0.000	0.000
El Paso	15,904,657,899	16,750,968,340	846,310,441	5.3	19.407	20.358
Presidio	92,457,197	85,725,133	-6,732,064	-7.3	0.113	0.104
Fabens	97,701	951,891	854,190	874.3	0.000	0.001
Columbus	5,158,195	9,127,606	3,969,411	77.0	0.006	0.011
Santa Teresa	146,456,598	346,510,251	200,053,653	136.6	0.179	0.421
Santa Teresa Airport	0	217,287	217,287	-	0.000	0.000
Andrade	1,288,322	1,225,021	-63,301	-4.9	0.002	0.001
Calixico	2,570,025	7,993,351	5,423,326	211.0	0.003	0.010
San Ysidro	89,195,443	28,575,115	-60,620,328	-68.0	0.109	0.035
Tecate	461,455,285	410,823,106	-50,632,179	-11.0	0.563	0.499
Otay Mesa Station	8,531,210,389	8,302,352,552	-228,857,837	-2.7	10.410	10.090
Calixico-East	3,644,208,176	3,769,908,914	125,700,738	3.4	4.447	4.582
Douglas	226,826,019	255,853,401	29,027,382	12.8	0.277	0.311
Lukeville	5,567,065	3,066,852	-2,500,213	-44.9	0.007	0.004
Naco	27,626,738	39,294,984	11,668,246	42.2	0.034	0.048
Nogales	3,848,177,355	3,538,272,203	-309,905,152	-8.1	4.695	4.300
Sasabe	77,527	0	-77,527	-100.0	0.000	0.000
San Luis	326,452,834	269,120,715	-57,332,119	-17.6	0.398	0.327
Total	81,955,225,385	82,281,687,395	326,462,010	0.4	100.000	100.000

Continued on Back Page

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Dr. Ray M. Keck, III
President, Texas A&M International University

Dr. J. Michael Patrick
Director, Texas Center

Baldomero G. Garcia
Associate Director, Texas Center

Leo Lozano
Database Specialist, Texas Center

S. Saul Solis
Data & Information Specialist, Texas Center

Eleni Athanadou
Student Research Assistant, Texas Center

Further information may be obtained by calling:

TEL. (956) 326-2546

FAX (956) 326-2544

or by writing to the addresses below:

E-mail: texascenter@tamui.edu

Texas A&M International University
Texas Center
5201 University Boulevard
Laredo, TX 78041-1900

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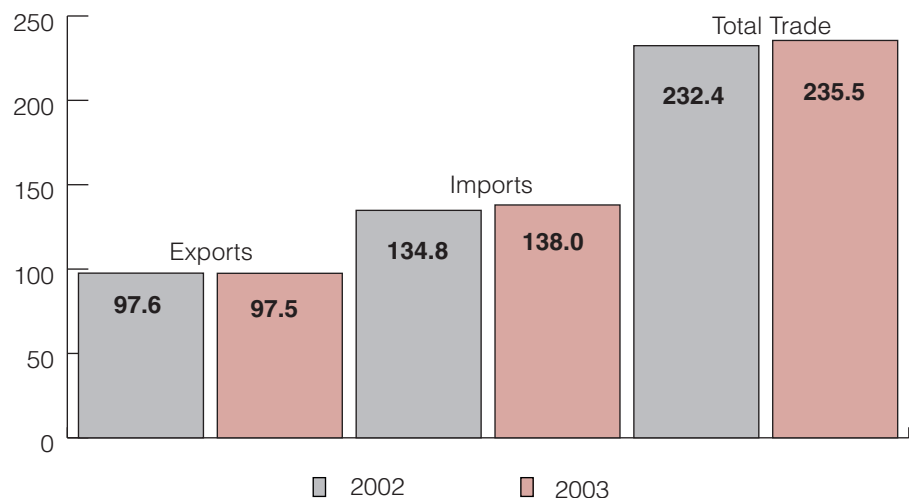
Note from the Director

Indicators of border business activity for December 2003 end-of-year (EOY) demonstrated ten indicators increased and twelve decreased. 2003 EOY comparisons to 2002 reported for the border are listed below:

- Pedestrian bridge crossings into Mexico were down 6.4 percent.
- Pedestrian bridge crossings into Texas were down 5.7 percent.
- Vehicle bridge crossings into Mexico fell 5.7 percent.
- Vehicle bridge crossings into Texas fell 6.3 percent.
- Truck bridge crossings into Mexico lost 3.9 percent.
- Truck bridge crossings into Texas lost 4.7 percent.
- Rail car bridge crossings into Mexico went up 2.4 percent.
- Rail car bridge crossings into Texas went down 6.7 percent.
- Revenues collected by U.S. Customs decreased 2.9 percent.
- Revenues collected by U.S. bridge operators registered a gain of 0.8 percent.
- Tourist Visas issued for entry into Mexico were up 2.1 percent.
- Total employment was up 4.0 percent, with 19,013 jobs gained. The average unemployment rate for the border in December 2003 was 8.9 percent.
- Total building permits issued rose 2.7 percent.
- Total building permit values decreased 3.2 percent.
- Power Connections in service for residential were up 2.6 percent, commercial were up 3.3 percent and industrial were up 1.4 percent.
- Air passenger arrivals were down 2.0 percent, and departures were down 2.2 percent.
- Total cargo for the Port of Brownsville decreased 20.6 percent.
- Inbound cargo for the Port of Corpus Chrisit went up 5.4 percent, and outbound cargo went up 4.8 percent.

U.S.-Mexico Trade at a Glance

December 2003 End-of-Year
(In Billions of U.S.\$)



Source: U.S. Census Bureau, Foreign Trade Division, Data Dissemination Branch

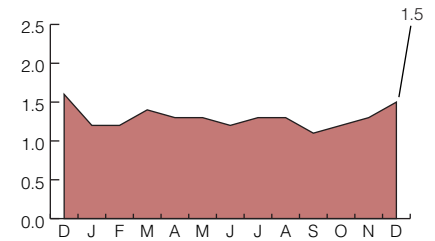
Disclaimer: Please note that the data contained in this and all issues of the *Border Business Indicators* is collected from different government agencies and private sources. Readers should note that different data-collecting agencies use dissimilar, often conflicting, techniques in collecting and compiling the information they publish. Because of this lack of uniformity, comparing different data could result in erroneous conclusions. While we are most grateful to our sources for their cooperation, we cannot assume responsibility for the comparability of the data.

Pedestrian Bridge Crossings from Texas to Mexico

City	Dec 03	%Share	02 vs. 03		EOY 02	EOY 03	%Share	EOY %Chg
			%Chg					
Brownsville	218,742	14.5	-17.7		2,697,340	2,438,581	16.0	-9.6
Del Rio	10,197	0.7	98.7		55,989	62,830	0.4	12.2
Eagle Pass	64,438	4.3	5.4		599,676	595,798	3.9	-0.6
El Paso	487,425	32.2	-19.3		6,039,402	5,411,956	35.4	-10.4
Harlingen	135	0.0	42.1		805	830	0.0	3.1
Laredo	438,085	29.0	4.1		4,225,008	4,037,398	26.4	-4.4
McAllen-Hidalgo	143,532	9.5	1.7		1,310,776	1,339,893	8.8	2.2
Progreso	133,467	8.8	8.2		1,236,335	1,227,698	8.0	-0.7
Rio Grande	128	0.0	-48.8		4,009	2,571	0.0	-35.9
Roma	16,159	1.1	4.0		151,904	151,481	1.0	-0.3
Total	1,512,308	100.0	-7.6		16,321,244	15,269,036	100.0	-6.4

Source: U.S. bridge operators in cited cities

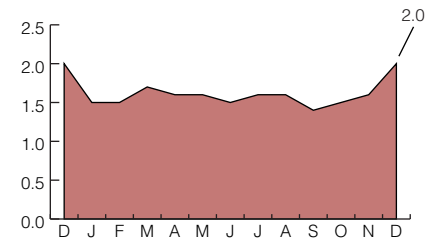
Pedestrians into Mexico All Cited Cities
Dec. 2002 vs. Dec. 2003: Down 7.6%
(In Millions)

**Pedestrian Bridge Crossings from Mexico to Texas**

City	Dec 03	%Share	02 vs. 03		EOY 02	EOY 03	%Share	EOY %Chg
			%Chg					
Brownsville	277,404	14.0	-6.7		3,044,681	2,765,884	14.6	-9.2
Del Rio	10,304	0.5	24.1		91,408	97,055	0.5	6.2
Eagle Pass	82,280	4.1	-0.7		777,741	745,237	3.9	-4.2
El Paso	781,157	39.3	3.6		8,268,991	7,715,504	40.7	-6.7
Laredo	487,855	24.6	3.1		4,756,757	4,466,739	23.5	-6.1
McAllen-Hidalgo	187,974	9.5	1.3		1,689,153	1,711,862	9.0	1.3
Presidio	2,582	0.1	-8.1		26,527	25,557	0.1	-3.7
Progreso	133,749	6.7	6.5		1,242,357	1,232,401	6.5	-0.8
Rio Grande	1,365	0.1	-14.4		16,847	14,870	0.1	-11.7
Roma	21,511	1.1	8.7		190,205	192,409	1.0	1.2
Total	1,986,181	100.0	1.8		20,104,667	18,967,518	100.0	-5.7

Source: Oficina de Caminos y Puentes Federales, Mexico

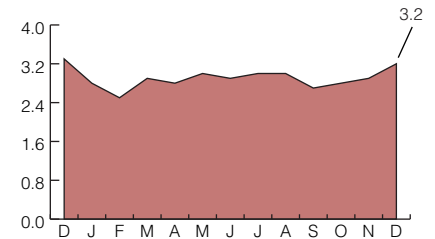
Pedestrians into Texas All Cited Cities
Dec. 2002 vs. Dec. 2003: Up 1.8%
(In Millions)

**Vehicle Bridge Crossings from Texas to Mexico**

City	Dec 03	%Share	02 vs. 03		EOY 02	EOY 03	%Share	EOY %Chg
			%Chg					
Brownsville	621,523	19.3	-4.3		7,545,249	6,886,203	20.0	-8.7
Del Rio	176,196	5.5	-4.4		2,095,185	1,905,331	5.5	-9.1
Eagle Pass	314,972	9.8	-4.7		3,445,742	3,252,405	9.4	-5.6
El Paso	410,052	12.7	-0.5		4,316,436	4,512,110	13.1	4.5
Harlingen	67,064	2.1	1.8		703,926	682,535	2.0	-3.0
Laredo	679,764	21.1	0.8		7,188,388	7,025,241	20.4	-2.3
McAllen-Hidalgo	517,718	16.1	-4.6		6,299,442	5,552,295	16.1	-11.9
Pharr	167,935	5.2	-0.1		1,879,256	1,752,133	5.1	-6.8
Progreso	97,913	3.0	-5.4		1,179,767	1,121,967	3.3	-4.9
Rio Grande	58,699	1.8	26.3		666,433	615,345	1.8	-7.7
Roma	109,045	3.4	-6.4		1,211,853	1,126,081	3.3	-7.1
Total	3,220,881	100.0	-2.2		36,531,677	34,431,646	100.0	-5.7

Source: U.S. bridge operators in cited cities

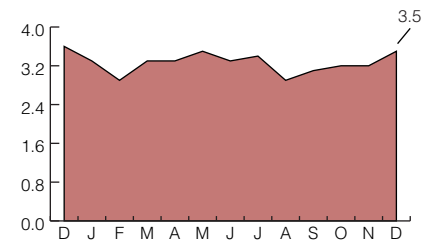
Vehicles into Mexico All Cited Cities
Dec. 2002 vs. Dec. 2003: Down 2.2%
(In Millions)

**Vehicle Bridge Crossings from Mexico to Texas**

City	Dec 03	%Share	02 vs. 03		EOY 02	EOY 03	%Share	EOY %Chg
			%Chg					
Brownsville	604,796	17.5	-4.9		7,463,926	6,872,032	17.7	-7.9
Del Rio	164,993	4.8	-7.4		2,124,083	1,900,527	4.9	-10.5
Eagle Pass	313,908	9.1	-5.6		3,548,723	3,371,249	8.7	-5.0
El Paso	663,418	19.2	4.4		7,572,650	7,565,603	19.5	-0.1
Harlingen	75,696	2.2	0.8		863,459	790,184	2.0	-8.5
Laredo	620,511	17.9	-4.8		7,488,576	7,104,801	18.3	-5.1
McAllen-Hidalgo	458,702	13.2	-5.0		5,779,314	5,006,764	12.9	-13.4
Pharr	228,307	6.6	-0.4		2,702,753	2,585,072	6.7	-4.4
Presidio	67,619	2.0	2.6		748,550	709,805	1.8	-5.2
Progreso	97,475	2.8	-8.3		1,218,534	1,124,594	2.9	-7.7
Rio Grande	64,462	1.9	-1.9		725,994	697,733	1.8	-3.9
Roma	103,593	3.0	-9.9		1,231,012	1,127,973	2.9	-8.4
Total	3,463,480	100.0	-3.1		41,467,574	38,856,337	100.0	-6.3

Source: Oficina de Caminos y Puentes Federales, Mexico

Vehicles into Texas All Cited Cities
Dec. 2002 vs. Dec. 2003: Down 3.1%
(In Millions)

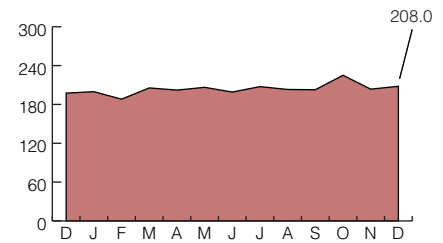


Truck Bridge Crossings from Texas to Mexico

City	Dec 03	%Share	02 vs. 03		EOY 02	EOY 03	%Share	%Chg
			%Chg					
Brownsville	15,669	7.5	1.3		215,573	199,498	8.1	-7.5
Del Rio	4,740	2.3	-11.2		77,993	72,046	2.9	-7.6
Eagle Pass	7,591	3.6	21.8		87,284	87,026	3.6	-0.3
El Paso	21,661	10.4	4.5		307,203	281,589	11.5	-8.3
Harlingen	2,531	1.2	-10.9		39,296	37,235	1.5	-5.2
Laredo	122,233	58.8	1.1		1,460,841	1,386,217	56.6	-5.1
McAllen-Hidalgo	817	0.4	-63.6		27,201	22,542	0.9	-17.1
Pharr	28,437	13.7	45.4		274,968	309,069	12.6	12.4
Progreso	1,511	0.7	-21.0		26,024	22,041	0.9	-15.3
Rio Grande	1,993	1.0	50.2		21,693	23,733	1.0	9.4
Roma	791	0.4	-7.1		11,990	9,704	0.4	-19.1
Total	207,974	100.0	5.3		2,550,066	2,450,700	100.0	-3.9

Source: U.S. bridge operators in cited cities

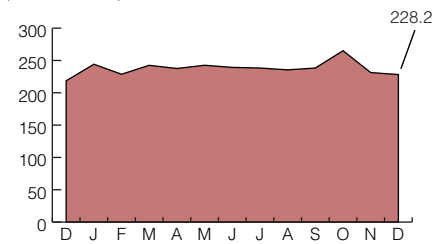
Note: Figures include loaded and empty trucks. El Paso figures do not include Bridge of the Americas.

Trucks into Mexico All Cited Cities
Dec. 2002 vs. Dec. 2003: Up 5.3%
(In Thousands)**Truck Bridge Crossings from Mexico to Texas**

City	Dec 03	%Share	02 vs. 03		EOY 02	EOY 03	%Share	%Chg
			%Chg					
Brownsville	14,575	6.4	1.3		200,444	189,319	6.6	-5.6
Del Rio	3,991	1.7	-2.9		72,039	65,609	2.3	-8.9
Eagle Pass	7,539	3.3	22.8		89,856	88,272	3.1	-1.8
El Paso	51,963	22.8	8.3		704,199	659,614	23.0	-6.3
Harlingen	2,630	1.2	-5.6		49,425	40,070	1.4	-18.9
Laredo	108,052	47.4	-1.9		1,441,653	1,354,229	47.2	-6.1
Pharr	33,664	14.8	20.7		390,282	406,064	14.1	4.0
Presidio	710	0.3	10.8		6,605	5,720	0.2	-13.4
Progreso	1,401	0.6	-19.3		23,886	19,571	0.7	-18.1
Rio Grande	3,062	1.3	45.5		26,330	35,523	1.2	34.9
Roma	601	0.3	13.6		9,600	7,419	0.3	-22.7
Falcon Heights	6	0.0	-72.7		353	214	0.0	-39.4
Total	228,194	100.0	4.4		3,014,672	2,871,624	100.0	-4.7

Source: South Texas Customs Management Center, Laredo & U.S. Customs Office of Public Affairs, El Paso

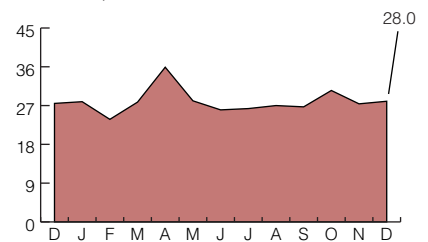
Note: Figures include loaded and empty trucks.

Trucks into Texas All Cited Cities
Dec. 2002 vs. Dec. 2003: Up 4.4%
(In Thousands)**Rail Car Crossings from Texas to Mexico**

City	Dec 03	%Share	02 vs. 03		EOY 02	EOY 03	%Share	%Chg
			%Chg					
Brownsville	3,810	13.6	-7.0		50,309	41,059	12.2	-18.4
Eagle Pass	6,907	24.7	-9.6		86,331	75,006	22.4	-13.1
El Paso	N/A	N/A	N/A		N/A	N/A	N/A	N/A
Laredo	17,281	61.7	9.5		190,974	219,362	65.4	14.9
Total	27,998	100.0	1.7		327,614	335,427	100.0	2.4

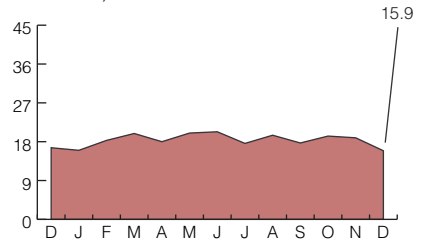
Source: Railroad companies in cited cities

Note: Figures for El Paso are not available.

Rail Cars into Mexico All Cited Cities
Dec. 2002 vs. Dec. 2003: Up 1.7%
(In Thousands)**Rail Car Crossings from Mexico to Texas**

City	Dec 03	%Share	02 vs. 03		EOY 02	EOY 03	%Share	%Chg
			%Chg					
Brownsville	599	3.8	-35.5		7,832	10,055	4.5	28.4
Eagle Pass	1,183	7.4	-8.6		24,208	15,475	7.0	-36.1
El Paso	2,139	13.5	18.9		30,437	21,045	9.5	-30.9
Laredo	11,967	75.3	-4.8		174,862	174,837	79.0	0.0
Total	15,888	100.0	-4.3		237,339	221,412	100.0	-6.7

Source: Railroad companies in cited cities & U.S. Customs Office of Public Affairs, El Paso

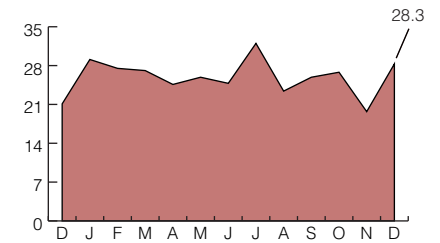
Rail Cars into Texas All Cited Cities
Dec. 2002 vs. Dec. 2003: Down 4.3%
(In Thousands)

Revenues Collected by U.S. Customs District of Laredo (in U.S.\$)

City	Dec 03	%Share	02 vs. 03		EOY 02	EOY 03	%Share	EOY %Chg
			%Chg					
Brownsville	1,636,209	5.8	3.1		18,873,296	16,673,285	5.3	-11.7
Del Rio	85,755	0.3	-48.3		2,307,723	2,860,385	0.9	23.9
Eagle Pass	1,170,416	4.1	-54.4		40,755,797	37,433,425	11.9	-8.2
McAllen-Hidalgo	3,297,747	11.7	76.6		32,889,398	41,265,946	13.1	25.5
Laredo	22,027,465	77.9	48.4		228,530,002	215,894,640	68.6	-5.5
Progreso	18,425	0.1	5.1		220,599	194,681	0.1	-11.7
Rio Grande	26,006	0.1	-28.3		607,084	427,146	0.1	-29.6
Roma	11,171	0.0	-60.8		262,433	155,015	0.0	-40.9
Total	28,273,194	100.0	33.9		324,446,332	314,904,522	100.0	-2.9

Source: South Texas Customs Management Center, Laredo

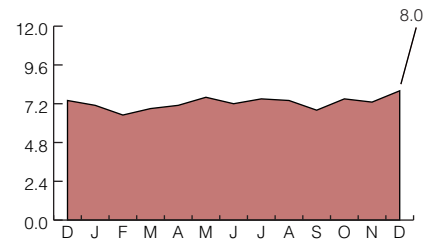
Note: Totals may not add up due to rounding.

Customs Revenues for the District of Laredo
Dec. 2002 vs. Dec. 2003: Up 33.9%
(In Millions of U.S.\$)**Revenues Collected by U.S. Bridge Operators (in U.S.\$)**

City	Dec 03	%Share	02 vs. 03		EOY 02	EOY 03	%Share	EOY %Chg
			%Chg					
Brownsville	1,273,468	16.0	56.8		12,272,995	13,109,443	15.1	6.8
Del Rio	355,227	4.5	-3.2		4,236,240	3,897,021	4.5	-8.0
Eagle Pass	682,496	8.6	-4.4		6,993,875	7,023,278	8.1	0.4
El Paso	712,868	9.0	-20.5		10,281,537	10,070,421	11.6	-2.1
Harlingen	175,702	2.2	7.1		1,648,249	1,840,536	2.1	11.7
Laredo	3,002,443	37.8	6.0		32,355,745	32,144,205	37.1	-0.7
McAllen-Hidalgo	952,650	12.0	9.3		10,059,831	10,277,282	11.9	2.2
Pharr	562,000	7.1	18.5		5,532,930	5,913,106	6.8	6.9
Roma	236,176	3.0	-6.9		2,665,397	2,427,323	2.8	-8.9
Total	7,953,030	100.0	7.7		86,046,798	86,702,614	100.0	0.8

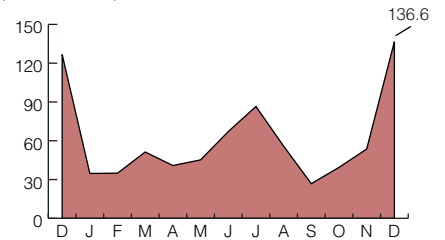
Source: U.S. bridge operators in cited cities

Note: El Paso figures do not include Bridge of the Americas (Toll-free). Totals may not add up due to rounding.

Bridge Revenues All Cited Cities
Dec. 2002 vs. Dec. 2003: Up 7.7%
(In Millions of U.S.\$)**Tourist Visas Issued for Entry into Mexico**

City	Dec 03	%Share	02 vs. 03		EOY 02	EOY 03	%Share	EOY %Chg
			%Chg					
Del Rio	2,953	2.2	-16.7		12,554	11,065	1.6	-11.9
El Paso	27,242	19.9	11.8		102,702	108,407	16.1	5.6
McAllen-Hidalgo	21,237	15.5	1.9		134,871	138,929	20.6	3.0
Brownsville	15,024	11.0	6.6		80,171	83,134	12.4	3.7
Laredo	63,961	46.8	5.9		304,795	296,597	44.1	-2.7
Eagle Pass	6,199	4.5	78.0		23,787	34,688	5.2	45.8
Total	136,616	100.0	7.8		658,880	672,820	100.0	2.1

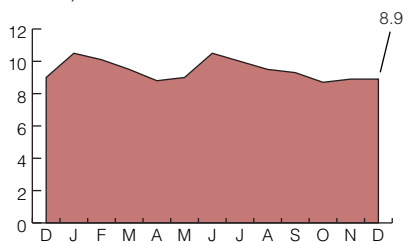
Source: Instituto Nacional de Migración, Mexico

Tourist Visas Issued All Cited Cities
Dec. 2002 vs. Dec. 2003: Up 7.8%
(In Thousands)**Employment & Unemployment Rates (Texas Border)**

City	Employed		%Unemp	Emp Avg		02 vs. 03	Gain/Loss
	Dec 03	Dec 03		EOY 02	EOY 03	Emp %Chg	EOY
Brownsville	49,113	6,823	12.2	46,610	48,524	4.1	1,914
Del Rio	16,253	1,336	7.6	14,921	15,961	7.0	1,040
Eagle Pass	8,275	2,563	23.6	8,257	8,257	0.0	0
El Paso	251,167	21,111	7.8	238,987	247,467	3.5	8,481
Harlingen	28,215	2,320	7.6	26,777	27,877	4.1	1,100
Laredo	74,036	4,951	6.3	69,384	72,132	4.0	2,748
McAllen	52,533	5,551	9.6	48,564	51,052	5.1	2,488
Pharr	15,665	2,961	15.9	14,489	15,223	5.1	734
Rio Grande	5,823	1,070	15.5	5,100	5,609	10.0	509
Total	501,080	48,686	8.9	473,089	492,102	4.0	19,013
Texas Unemployment Rate			5.8				
U.S. Unemployment Rate			5.7				

Source: Texas Workforce Commission

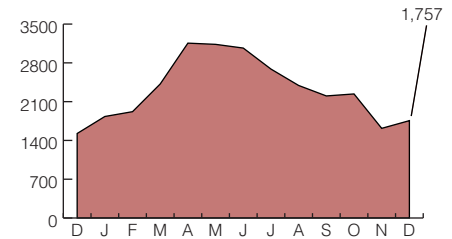
Note: Figures are preliminary and subject to revision. Totals may not add up due to rounding.

Percent of Unemployment All Cited Cities Combined
Dec. 2002 vs. Dec. 2003: Down 1.1%
(In Percent)

Building Permits

Number City	Dec 03	%Share	02 vs. 03 %Chg	EOY 02	EOY 03	%Share	EOY %Chg
Brownsville	420	23.9	83.4	3,821	7,167	25.2	87.6
Del Rio	50	2.8	-3.8	1,553	834	2.9	-46.3
Eagle Pass	34	1.9	13.3	547	534	1.9	-2.4
El Paso	813	46.3	-1.0	14,914	13,049	45.9	-12.5
Harlingen	68	3.9	-4.2	825	946	3.3	14.7
Laredo	234	13.3	18.8	3,985	3,768	13.3	-5.4
McAllen	138	7.9	10.4	2,037	2,126	7.5	4.4
Total	1,757	100.0	15.2	27,682	28,424	100.0	2.7

Building Permits All Cited Cities
Dec. 2002 vs. Dec. 2003
(Number of Permits): Up **15.2%**

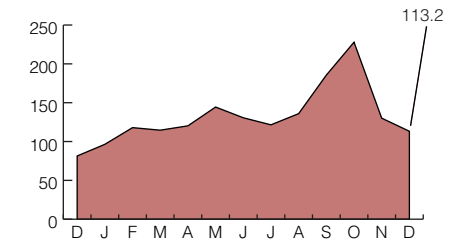


Dollar Value City	Dec 03	%Share	02 vs. 03 %Chg	EOY 02	EOY 03	%Share	EOY %Chg
Brownsville	24,417,463	21.6	118.5	213,406,403	279,150,054	17.0	30.8
Del Rio	1,262,220	1.1	-23.3	47,069,874	19,089,990	1.2	-59.4
Eagle Pass	1,081,965	1.0	8.9	27,754,624	30,117,143	1.8	8.5
El Paso	41,669,253	36.8	11.0	777,217,924	512,284,040	31.3	-34.1
Harlingen	14,179,533	12.5	105.5	76,705,821	73,412,603	4.5	-4.3
Laredo	19,670,972	17.4	29.0	354,499,474	255,715,049	15.6	-27.9
McAllen	10,910,350	9.6	37.7	195,619,435	468,388,515	28.6	139.4
Total	113,191,757	100.0	39.0	1,692,273,555	1,638,157,395	100.0	-3.2

Source: Permit Departments in cited cities

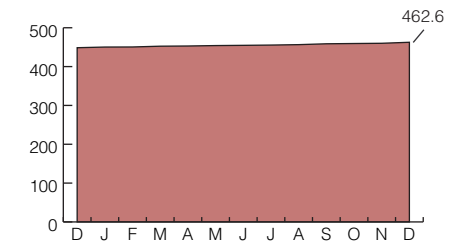
Note: Dollar value totals may not add up due to rounding.

(Value of Permits In Millions of U.S.\$): Up **39.0%**

**Power Connections (in Service)**

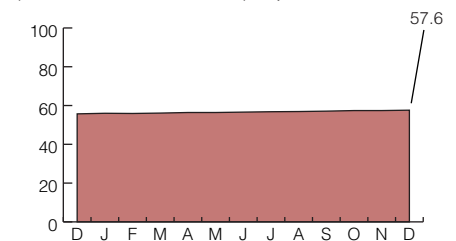
Residential City	Dec 03	%Share	02 vs. 03 %Chg	Average EOY 02	Average EOY 03	%Share	EOY %Chg
Brownsville	33,633	7.3	1.6	32,244	33,349	7.3	3.4
Del Rio	14,553	3.1	1.9	14,134	14,416	3.2	2.0
Eagle Pass	10,427	2.3	3.7	9,951	10,250	2.2	3.0
El Paso	289,179	62.5	2.6	279,482	285,793	62.7	2.3
Harlingen	23,035	5.0	4.2	21,828	22,406	4.9	2.7
Laredo	56,026	12.1	5.7	52,413	54,667	12.0	4.3
McAllen	35,733	7.7	4.5	33,955	34,759	7.6	2.4
Total	462,586	100.0	3.1	444,007	455,639	100.0	2.6

Power Connections All Cited Cities
Dec. 2002 vs. Dec. 2003
(Residential – In Thousands): Up **3.1%**



Commercial City	Dec 03	%Share	02 vs. 03 %Chg	Average EOY 02	Average EOY 03	%Share	EOY %Chg
Brownsville	4,563	7.9	7.0	4,263	4,421	7.8	3.7
Del Rio	2,289	4.0	2.0	2,173	2,280	4.0	4.9
Eagle Pass	1,592	2.8	2.0	1,526	1,582	2.8	3.7
El Paso	30,254	52.5	3.3	28,962	29,765	52.5	2.8
Harlingen	3,900	6.8	0.9	3,768	3,882	6.8	3.0
Laredo	8,686	15.1	3.7	8,177	8,562	15.1	4.7
McAllen	6,325	11.0	4.0	6,014	6,226	11.0	3.5
Total	57,609	100.0	3.5	54,882	56,718	100.0	3.3

(Commercial – In Thousands): Up **3.5%**

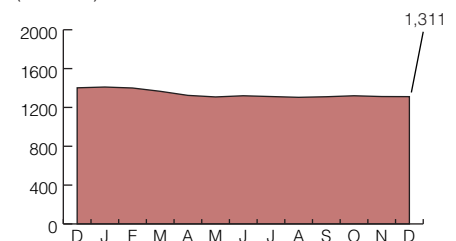


Industrial City	Dec 03	%Share	02 vs. 03 %Chg	Average EOY 02	Average EOY 03	%Share	EOY %Chg
Brownsville	653	49.8	-13.4	672	677	50.8	0.8
Del Rio	44	3.4	2.3	43	44	3.3	2.3
Eagle Pass	30	2.3	3.4	31	30	2.2	-3.8
El Paso	145	11.1	2.8	141	143	10.7	1.3
Harlingen	105	8.0	-3.7	109	106	7.9	-2.5
Laredo	211	16.1	1.4	200	211	15.9	5.5
McAllen	123	9.4	4.2	118	122	9.2	3.2
Total	1,311	100.0	-6.5	1,314	1,333	100.0	1.4

Source: American Electric Power Company, Brownsville Public Utilities Board & El Paso Electric Company

Note: Totals may not add up due to rounding.

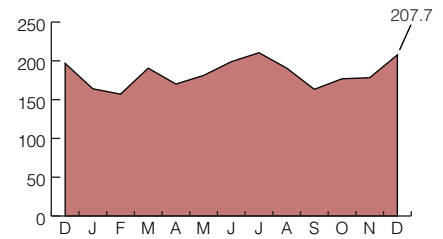
(Industrial): Down **6.5%**



Air Passenger Service Activity (Number of Passengers)

Arrivals		02 vs. 03		EOY		EOY	
City	Dec 03	%Share	%Chg	EOY 02	EOY 03	%Share	%Chg
Brownsville	5,730	2.8	9.0	70,101	61,955	2.8	-11.6
El Paso	135,408	65.2	5.1	1,425,751	1,388,952	63.4	-2.6
Harlingen	32,453	15.6	1.5	385,107	386,177	17.6	0.3
Laredo	6,962	3.4	6.3	78,012	72,381	3.3	-7.2
McAllen	27,114	13.1	12.6	274,837	279,804	12.8	1.8
Total	207,667	100.0	5.6	2,233,808	2,189,269	100.0	-2.0

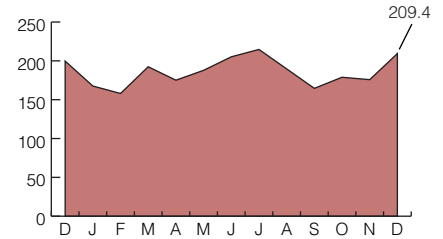
Air Passenger Activity All Cited Cities
Dec. 2002 vs. Dec. 2003
(Arrivals – In Thousands): Up **5.6%**



Departures		02 vs. 03		EOY		EOY	
City	Dec 03	%Share	%Chg	EOY 02	EOY 03	%Share	%Chg
Brownsville	5,521	2.6	5.3	70,246	62,271	2.8	-11.4
El Paso	136,417	65.1	4.3	1,449,965	1,408,315	63.5	-2.9
Harlingen	32,271	15.4	1.2	391,325	390,512	17.6	-0.2
Laredo	7,166	3.4	2.2	79,308	73,610	3.3	-7.2
McAllen	28,047	13.4	13.3	277,959	284,567	12.8	2.4
Total	209,422	100.0	4.9	2,268,803	2,219,275	100.0	-2.2

Source: Airports in cited cities

(Departures – In Thousands): Up **4.9%**

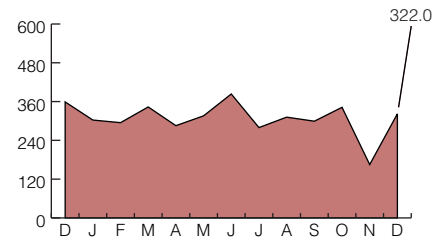
**Port of Brownsville** (Total Cargo in Metric Tons)

Cargo Type		02 vs. 03		EOY		EOY	
Cargo Type	Dec 03	%Share	%Chg	EOY 02	EOY 03	%Share	%Chg
Break Bulk	235,729	73.2	10.9	2,375,161	2,360,983	64.8	-0.6
Containers	0	0.0	0.0	2,035	6	0.0	-99.7
Grain Bulk	1,529	0.5	54.8	20,697	74,078	2.0	257.9
Liquid	481	0.1	-92.8	60,936	42,561	1.2	-30.2
Machinery	0	0.0	0.0	2,233	3,797	0.1	70.0
Petroleum	84,278	26.2	-39.2	2,129,205	1,163,718	31.9	-45.3
Total	322,017	100.0	-10.3	4,590,267	3,645,143	100.0	-20.6

Source: Port of Brownsville

Note: Totals may not add up due to rounding.

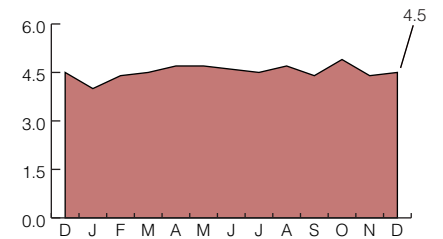
Port of Brownsville Total Cargo
Dec. 2002 vs. Dec. 2003: Down **10.3%**
(In Thousands of Metric Tons)

**Port of Corpus Christi** (Cargo in U.S. Tons)

Inbound		02 vs. 03		EOY		EOY	
Cargo Type	Dec 03	%Share	%Chg	EOY 02	EOY 03	%Share	%Chg
Break Bulk	44,340	1.0	557.1	95,432	143,091	0.3	49.9
Chemical	5,502	0.1	-21.6	118,037	116,449	0.2	-1.3
Containers	0	0.0	0	0	0	0.0	0.0
Dry Bulk	208,399	4.7	-59.1	4,457,582	4,136,701	7.6	-7.2
Grain Bulk	1,400	0.0	-93.3	46,551	28,639	0.1	-38.5
Liquid	23,177	0.5	0	65,538	196,295	0.4	199.5
Petroleum	4,188,671	93.7	7.0	46,622,171	49,546,903	91.5	6.3
Total	4,471,490	100.0	0.3	51,405,311	54,168,079	100.0	5.4

Port of Corpus Christi Cargo

Dec. 2002 vs. Dec. 2003
(Inbound – In Millions of U.S. Tons): Up **0.3%**



Outbound		02 vs. 03		EOY		EOY	
Cargo Type	Dec 03	%Share	%Chg	EOY 02	EOY 03	%Share	%Chg
Break Bulk	5,753	0.2	2911.9	44,316	218,119	0.7	392.2
Chemical	145,721	5.1	38.6	1,487,389	1,887,437	6.1	26.9
Containers	0	0.0	0	0	0	0.0	0.0
Dry Bulk	270,925	9.4	-26.3	2,944,874	2,697,242	8.7	-8.4
Grain Bulk	242,253	8.4	56.2	1,798,751	1,637,940	5.3	-8.9
Liquid	7,543	0.3	0	0	46,840	0.2	0.0
Petroleum	2,204,501	76.6	-3.2	23,278,284	24,475,262	79.0	5.1
Total	2,876,696	100.0	-1.0	29,553,613	30,962,838	100.0	4.8

Source: Port of Corpus Christi

Note: Totals may not add up due to rounding.

(Outbound – In Millions of U.S. Tons): Down **1.0%**

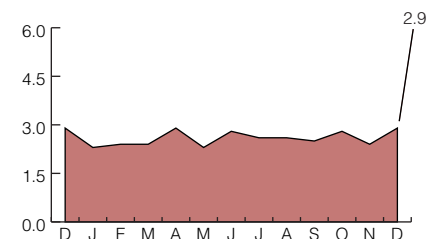


Table 4
U.S. Imports from Mexico via Border Ports
(In U.S.\$)

Port of Entry	2002	2003	Change in \$ Amt. 2002 vs. 2003	% Change 2002 vs. 2003	2002 % Share of U.S. Imports	2003 % Share of U.S. Imports
Brownsville	4,915,380,467	4,883,477,078	-31,903,389	-0.6	4.408	4.353
Del Rio	1,372,077,629	1,495,812,364	123,734,735	9.0	1.230	1.333
Eagle Pass	2,660,434,929	2,797,135,283	136,700,354	5.1	2.386	2.493
Laredo	46,980,662,189	46,380,261,972	-600,400,217	-1.3	42.130	41.342
Hidalgo	6,902,006,544	8,143,312,089	1,241,305,545	18.0	6.189	7.259
Rio Grande	96,696,832	105,719,873	9,023,041	9.3	0.087	0.094
Progreso	7,319,002	7,862,356	543,354	7.4	0.007	0.007
Roma	16,939,056	11,727,030	-5,212,026	-30.8	0.015	0.010
Edinburg Airport	0	0	0	-	0.000	0.000
El Paso	22,716,029,338	22,583,445,271	-132,584,067	-0.6	20.370	20.130
Presidio	104,068,522	156,992,842	52,924,320	50.9	0.093	0.140
Fabens	0	0	0	-	0.000	0.000
Columbus	41,646,601	48,381,190	6,734,589	16.2	0.037	0.043
Santa Teresa	653,136,548	742,634,425	89,497,877	13.7	0.586	0.662
Santa Teresa Airport	0	0	0	-	0.000	0.000
Andrade	27,225	0	-27,225	-100.0	0.000	0.000
Calexico	0	0	0	-	0.000	0.000
San Ysidro	0	44,445	44,445	-	0.000	0.000
Tecate	488,761,935	487,177,495	-1,584,440	-0.3	0.438	0.434
Otay Mesa Station	11,831,888,980	11,416,116,401	-415,772,579	-3.5	10.610	10.176
Calexico-East	4,764,845,511	5,120,083,717	355,238,206	7.5	4.273	4.564
Douglas	337,911,012	354,267,894	16,356,882	4.8	0.303	0.316
Lukeville	628,502	68,477	-560,025	-89.1	0.001	0.000
Naco	42,918,362	15,908,953	-27,009,409	-62.9	0.038	0.014
Nogales	6,947,725,364	6,817,868,205	-129,857,159	-1.9	6.230	6.077
Sasabe	0	0	0	-	0.000	0.000
San Luis	633,586,176	619,560,594	-14,025,582	-2.2	0.568	0.552
Total	111,514,690,724	112,187,857,954	673,167,230	0.6	100.000	100.000

Source: U.S. Department of Commerce data compiled by the Texas Center at Texas A&M International University, Laredo, Texas.

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